



30<sup>th</sup> January 2009

FIFTH SCHEDULE

Importer: Stuart Alexander & Co Pty Ltd

Calendar Year: Year ended 31<sup>st</sup> December 2008

Tobacco Product: Cigars

- (a) Tobacco weight by product class: 6721 kg  
 (b) Weight of additives by product class: 99.78  
 (c) List of additives and quantities not exceeded for brand & brand variants in this return

Common botanical or chemical name	Quantity not exceeded (% by weight)
Triethylene Glycol	0.18
Cellulose	1.93
Calcium Carbonate	0.83
Humic Acid	0.21
Citric Acid	0.02
Bentontite	0.37
Monopropylene Glycol	0.65
Methyl Cellulose	1.56

(d) Brand Information

**Café Crème**

Café Crème Regular 50's	63,100	
Café Crème Filter 10's	77,140	
Café Crème Regular 5pk *NZ*	-390	
Café Crème Regular 5pk *NZ*	535	
Café Crème Aroma 5pk *NZ*	1,505	
Café Crème Regular 2x5's	386,240	
Café Crème Blue 2x5's	417,420	
Café Crème Aroma 2x5's	195,180	
Café Crème Blue 25s	-150	
Café Crème Flt 5's x2 tin NZ	8600	
Café Crème Filter 25's	325	
Café Crème Blue 50s	49,750	
Café Crème Filter Take 10's	<u>9,540</u>	1,208,795

**Henri Wintermans**

Short Panatella 5's	49,115	
Short Panatella 25's	9,975	
Half Corona 5's	44,100	
Corona Deluxe 2's	14,636	
Corona Deluxe 10's	<u>1,390</u>	119,216

**Van Hartog**

Van Hartog Elfino's	621,670	
Van Hartog Elfinos Tipped	118,860	
Van Hartog Panatella 5's	613,825	
Van Hartog 25's	<u>354,350</u>	1,708,705

**Schimmelpenninck**

Schimmelpenninck Panatella 5's	461,275	
Schimmelpenninck Fresco 10's	385,610	
Schimmelpenninck Mini Mellow 10's	6,350	
Schimmelpenninck Mini 10's	87,650	
Schimmelpenninck Half Corona 5's	12,660	
Schimmelpenninck Corona 2's	9,262	
Schimmelpenninck Cubero 20's	407,600	
Schimmelpenninck Cubero Mild 20's	278,700	
Schimmelpenninck Mini Mild 10's	<u>194,390</u>	1,843,497

**Carlos Torano**

Carlos Torano Nicaraguan Carlin 25's	200	
Carlos Torano Nicaraguan Coronita 25's	350	
Carlos Torano Nicaraguan Pt Corona 5's	<u>295</u>	845

**Altadis**

Santa Damiana Mini Belicoso	204	
Hav-a Tampa Vanilla 5's	<u>28,805</u>	<u>29,009</u>

**Total Cigar Quantity Released for Sale** **4,899,642**

**Old Holborn roll your own Tobacco 50g pouches** **289**

NB: Price List as supplied to Merchant Distributors appended

I Tony Wingfield of Building 4, 17 -19 Lambie Drive, Manukau City, National Key Account Manager, hereby certify that the information contained in and annexed to this return is correct for the purposes of the Smoke Free Environment Regulations.



# merchant price list tobacco & cigars

New Zealand:  
Tel: (09) 979 2999  
Fax: (09) 979 2993

Stuart Alexander & Co NZ Ltd  
Building 4, 17 - 19 Lambie Drive  
Manukau City, Auckland

National Call Centre:  
Freecall: 0800 225 417

Item Number	Item Description	EAN Number	Unit type	Units per Inner	Inners per ctn	Wholesale Price to Merchant			Suggested Wholesale Price to Retailer			Suggested Retail Self Price Per Unit (inc 12.5% GST)	
						Price Per 100 sticks exc gst	Price Per Inner (exc GST)	Price per Unit (incl 12.5% GST)	Price Per 100 sticks (exc GST)	Price Per Inner (exc GST)	Price Per Unit (incl 12.5% GST)		
<b>VAN HARTOG</b>													
01017	ELFINOS 10'S	9431 3239	PKT	10	24	80.63	80.63	8.06	92.72	92.72	9.27	10.43	13.30
01018	ELFINOS TIPPED 10'S	9431 3246	PKT	10	24	86.99	86.99	8.67	99.69	99.69	9.97	11.22	14.30
01019	PANATELLA 5'S	9431 3216	PKT	10	40	184.90	82.45	8.25	189.63	94.82	9.48	10.67	13.60
01020	PANATELLA 25'S	9431 3222	DRUM	1	28	184.90	41.23	41.23	189.63	47.41	47.41	53.33	68.00
<b>HENRI WINTERMANS</b>													
01032	HW CAFÉ CREME 50'S	872040000463	TIN	2	48	65.47	32.74	32.74	75.29	37.65	37.65	42.35	54.00
01084	HW CAFÉ CREME REG 10'S (2X5)	8720400177424	TIN	10	24	65.47	65.47	6.55	75.29	75.29	7.53	8.47	10.80
01065	HW CAFÉ CREME BLUE 10'S (2X5)	8720400177431	TIN	10	24	65.47	65.47	6.55	75.29	75.29	7.53	8.47	10.80
02489	HW CAFÉ CREME BLUE 50'S	8720400114993	TIN	2	48	65.47	32.74	32.74	75.29	37.65	37.65	42.35	54.00
01086	HW CAFÉ CREME AROMA 10'S (2X5)	8720400177448	TIN	10	24	65.47	65.47	6.55	75.29	75.29	7.53	8.47	10.80
01041	HW CAFÉ CREME FILTER 10'S	8720400100743	TIN	10	20	73.35	73.35	7.34	84.36	84.36	8.44	9.49	12.10
01067	HW CAFÉ CREME AROMA FILTER (2X5)	87020400200146	TIN	10	24	73.35	73.35	7.34	84.36	84.36	8.44	9.49	12.10
01370	HW HALF CORONA 5'S	8720400010820	PKT	10	24	246.13	123.07	12.31	283.05	141.53	14.15	15.92	20.30
01578	HW CORONA DE LUXE 2'S	8720400042968	PKT	10	20	524.99	104.88	10.49	603.05	120.81	12.06	13.57	17.30
01602	HW CORONA DE LUXE 10'S	8720400030040	BOX	10	30	524.99	52.44	52.44	603.05	60.31	60.31	67.84	86.50
01313	HW SHORT PANATELLA 5'S	8720400010882	PKT	10	60	168.53	84.27	8.43	193.81	96.91	9.69	10.90	13.90
<b>SCHIMMEL PENNINGK</b>													
00604	HALF CORONA 5X	8710594007409	PKT	5	20	246.13	61.53	12.31	283.05	70.76	14.15	15.92	20.30
00605	CORONA 2X	5410738188814	PKT	5	20	524.99	52.44	10.49	603.05	60.31	12.06	13.57	17.30
00606	CUBERO 20X	5414842439419	PKT	10	10	59.71	119.42	11.94	68.67	137.34	13.73	15.45	19.70
00601	FRESCO 10X	8710594005702	PKT	10	20	78.81	78.81	7.88	90.63	90.63	9.06	10.20	13.00
00603	MINI CIGARS 10X	8710594009151	PKT	5	40	66.99	33.35	6.67	76.69	38.35	7.67	8.63	11.00
00614	MINI MILD CIGAR 10X	5410738419718	PKT	5	40	66.99	33.35	6.67	76.69	38.35	7.67	8.63	11.00
00600	PANATELLA 6X	8710594012106	PKT	10	20	164.90	82.45	8.26	189.63	94.82	9.48	10.67	13.60
<b>SANTA DAMIANA</b>													
60160	HAVA TAMPA JEWEL VANILLA 5'S	76452701024	PKT	10	40	218.24	109.12	10.91	250.98	125.49	12.55	14.12	18.00
<b>GALLAGHER INTERNATIONAL</b>													
RYO	OLD HOLBORN PCH 50G	5010175000205	PCH	5	20	489.58	122.40	24.46	522.88	130.72	26.14	29.41	32.50

## SMOKING CAUSES FATAL DISEASES

"MINISTRY OF HEALTH WARNING"

The Suggested Retail Prices are recommendations only and there is no requirement for Retailers to observe them. Wholesale prices are subject to amendment and to availability of stock.

PRICE LIST EFFECTIVE 30TH JUNE 2008



# merchant price list tobacco & cigars

New Zealand  
Tel: (09) 979 2299  
Fax: (09) 979 2291

Stuart Alexander & Co NZ Ltd  
Building 5, 17-19 Lambie Drive  
Manurewa City Auckland

National Call Centre:  
Freecall: 0800 225 447

Item Number	Item Description	EAN Number	Unit type	Units per inner	Inner's per ctn	Wholesale Price to Merchant			Suggested Wholesale Price to Retailer			Suggested Retail Sell Price Per Unit (inc 12.6% GST)	
						Price Per 100 sticks exc gst	Price Per Inner (exc GST)	Price Per Unit (incl 12.5% GST)	Price Per 100 sticks (exc GST)	Price Per Inner (exc GST)	Price Per Unit (incl 12.6% GST)		
<b>VAN HARTOG</b>													
01017	ELFINOS 10'S	9431 3239	PKT	10	24	84.87	84.87	8.49	9.55	97.60	9.76	10.98	14.00
01018	ELFINOS TIPPED 10'S	9431 3246	PKT	10	24	91.54	91.54	9.15	10.30	105.27	10.53	11.84	15.10
01019	PANATELLA 5'S	9431 3215	PKT	10	40	173.38	86.69	8.67	9.75	199.39	9.97	11.22	14.30
01020	PANATELLA 25'S	9431 3222	DRUM	1	28	173.38	43.35	43.35	48.76	199.39	49.85	56.08	71.50
<b>HENRI WINTERMANS</b>													
01032	HW CAFÉ CRÈME 50'S	8720400000463	TIN	2	48	68.87	34.44	34.44	38.74	79.20	39.60	44.55	56.80
01064	HW CAFÉ CRÈME REG 10'S (2X5)	8720400177424	TIN	10	24	69.11	69.11	6.91	7.77	79.48	7.95	8.94	11.40
01065	HW CAFÉ CRÈME BLUE 10'S (2X5)	8720400177431	TIN	10	24	69.11	69.11	6.91	7.77	79.48	7.95	8.94	11.40
02489	HW CAFÉ CRÈME BLUE 50'S	8720400114993	TIN	2	48	68.87	34.44	34.44	38.74	79.20	39.60	44.55	56.80
01066	HW CAFÉ CRÈME AROMA 10'S (2X5)	8720400177448	TIN	10	24	69.11	69.11	6.91	7.77	79.48	7.95	8.94	11.40
01067	HW CAFÉ CRÈME AROMA FILTER (2X5)	87020400200146	TIN	10	24	77.60	77.60	7.76	8.73	89.24	8.92	10.04	12.80
01370	HW HALF CORONA 5'S	8720400010820	PKT	10	24	259.47	129.74	12.97	14.60	298.39	14.92	16.78	21.40
01578	HW CORONA DE LUXE 2'S	8720400042968	PKT	10	20	551.67	110.33	11.03	12.41	634.42	12.69	14.27	18.20
01602	HW CORONA DE LUXE 10'S	8720400030040	BOX	10	30	551.07	55.11	55.11	62.00	633.73	63.37	71.29	90.90
01313	HW SHORT PANATELLA 5'S	8720400010882	PKT	10	60	177.02	88.51	8.85	9.96	203.57	10.18	11.45	14.60
<b>SCHIMMELPENNINGK</b>													
00604	HALF CORONA 5X	8710594007409	PKT	5	20	259.47	64.87	12.97	14.60	298.39	14.92	16.78	21.40
00605	CORONA 2X	5410738188814	PKT	5	20	551.67	55.17	11.03	12.41	634.42	12.69	14.27	18.20
00606	CUBERO 20X	5414842439419	PKT	10	10	62.75	125.50	12.55	14.12	72.16	14.43	16.24	20.70
00601	FRESCO 10X	8710594005702	PKT	10	20	83.05	83.05	8.31	9.34	95.51	9.55	10.74	13.70
00603	MINI CIGARS 10X	8710594009151	PKT	5	40	70.32	35.16	7.03	7.91	80.87	8.09	9.10	11.60
00614	MINI MELLOW CIGAR 10X	5410738419718	PKT	5	40	70.32	35.16	7.03	7.91	80.87	8.09	9.10	11.60
00600	PANATELLA 5X	8710594012106	PKT	10	20	173.38	86.69	8.67	9.75	199.39	9.97	11.22	14.30
<b>SANTA DAMIANA</b>													
60160	HAVA TAMPA JEWEL VANILLA 5'S	76452701024	PKT	10	40	229.16	114.58	11.46	12.89	263.53	13.18	14.82	18.90
<b>GALLAGHER INTERNATIONAL</b>													
RYO													
03376	OLD HOLBORN PCH 50G	5010175000205	PCH	5	20	503.14	125.79	25.16	28.30	537.36	26.87	30.23	33.40

## SMOKING CAUSES FATAL DISEASES

"MINISTRY OF HEALTH WARNING"

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**PRICE LIST EFFECTIVE 1ST JANUARY 2009**

		2008	
		All Customers	
		Inv Qty	Sum Gsv
01011	Old Holborn	289	\$141,547.98
03376	OLD HOLBORN PCH 50G	289	\$141,547.98
01024	Carlos Torano	845	\$4,793.90
12012	CT NICARAGUAN CARLIN 25s	200	\$763.75
12013	CT NICARAGUAN CORONITA 25S	350	\$1,735.00
12014	CTNICARAGUAN P.CORONA5(CL BOX)	295	\$2,295.15
01025	Van Hartog	1,708,705	\$2,183,915.17
01017	VAN HARTOG ELFINO 10's	621,670	\$499,871.66
01018	VAN HARTOG ELFINO TIPPED 10'S	118,860	\$102,652.62
01019	VAN HARTOG PANATELLA 5's	613,825	\$1,011,507.82
01020	VAN HARTOG PANATELLA 25's	354,350	\$569,883.07
01026	Schimmelpennick	1,843,497	\$1,717,446.85
00600	S/PENNICK PANATELLA 5S NZ ONLY	461,275	\$745,621.33
00601	S/PENNICK FRESCO 10S NZ ONLY	385,610	\$298,129.53
00602	SCHIMMELPENN MINI MELLOW 10S	6,350	\$4,187.65
00603	SCHIMMELPENNICK MINI 10S	87,650	\$58,616.95
00604	S/PENNICK HALF COR. 5S NZ ONLY	12,660	\$31,316.69
00605	SCHIMMELPENNICK CORONA 2S	9,262	\$48,773.44
00606	SCHIMMELPENNICK CUBERO 20S	407,600	\$241,168.85
00613	S/PENNICK CUBERO MILD 20S NZ	278,700	\$159,868.98
00614	S/PENNICK MIN MILD 10S NZ ONLY	194,390	\$129,763.43
60000	Hav-A-Tampa	28,805	\$63,557.11
60160	HAV-A-TAMPA JEWELS VANILLA 5'S	28,805	\$63,557.11
02037	Corona Deluxe	16,026	\$81,296.95
01578	HW CORONA DE LUXE 2	14,636	\$77,138.55
01602	HW CORONA DE LUXE 10	1,390	\$4,158.40
02030	Half Corona	44,100	\$105,014.93
01370	HW HALF CORONA 5S	44,100	\$105,014.93
02021	Short Panatella	59,090	\$89,993.97
01313	HW SHORT PANATELLA 5S	49,115	\$83,019.57
01321	HW SHORT PANATELLA 25S	9,975	\$6,974.40
02010	Cafe Creme	1,208,795	\$773,334.99
01032	HW CAFE CREME 50	63,100	\$27,557.94
01041	HW CAFE CREME FILTER 10's	77,140	\$54,981.16
01061	HW CAFE CREME REGULAR 5PK *NZ*	-390	-\$249.89
01062	HW CAFE CREME BLUE 5 PACK *NZ*	535	\$343.47
01063	HW CAFE CREME AROMA 5 PK *NZ*	1,505	\$1,104.88
01064	HW CAFE CREME REG 5SX2 TIN NZ	386,240	\$252,445.12
01065	HW CAFE CREME BLUE 5SX2 TIN NZ	417,420	\$273,663.12
01066	HW CAF CREME AROME 5SX2 TIN NZ	195,180	\$128,302.80
01067	HW CAFE CREME FLT 5SX2 TIN NZ	8,600	\$6,760.30

01302	CAFE CREME BLUE 25s	-150	\$0.00
01304	CAFE CREME FILTER 25s	325	\$265.92
02489	HW CAFE CREME BLUE TIN 50s	49,750	\$20,579.25
02490	HW C.C. FILTER TAKE 10 (NZ)	9,540	\$7,580.92
60003	Santa Damiana	204	\$1,711.56
60146	SANTADAMIANA ANV MINI BELICOSO	204	\$1,711.56
		4,910,067	\$ 5,021,065.43

Code	Product	Inv Qty Sum		Net Weight Per Mile	Total Net Weight	% of Additive	Total Additive
		2008					
1032	HW CAFE CREME 50	63,100		0.74	46.69	2.6	1.21
1041	HW CAFE CREME FILTER 10's	77,140		0.88	67.88	3.11	2.11
1061	HW CAFE CREME REGULAR 5PK *NZ*	-390		0.74	-0.29	2.6	-0.01
1062	HW CAFE CREME BLUE 5 PACK *NZ*	535		0.69	0.37	3.13	0.01
1063	HW CAFE CREME AROMA 5 PK *NZ*	1,505		0.94	1.41	3.11	0.04
1064	HW CAFE CREME REG 5'SX2 TIN NZ	386,240		0.74	285.82	2.6	7.43
1065	HW CAFE CREME BLUE 5SX2 TIN NZ	417,420		0.69	288.02	3.13	9.02
1066	HW CAF CREME AROME 5SX2 TIN NZ	195,180		0.94	183.47	3.11	5.71
1067	HW CAFE CREME FLT 5SX2 TIN NZ	8,600		0.88	7.57	3.11	0.24
1302	CAFE CREME BLUE 25s	-150		0.69	-0.10	3.13	0.00
1304	CAFE CREME FILTER 25s	325		0.88	0.29	3.11	0.01
2489	HW CAFE CREME BLUE TIN 50s	49,750		0.74	36.82	3.13	1.15
2490	HW C.C. FILTER TAKE 10 (NZ)	9,540		0.88	8.40	3.11	0.26
1313	HW SHORT PANATELLA 5S	49,115		2	98.23	1.97	1.94
1321	HW SHORT PANATELLA 25S	9,975		2	19.95	1.97	0.39
1370	HW HALF CORONA 5S	44,100		3.2	141.12	2.59	3.66
1578	HW CORONA DE LUXE 2	14,636		6.6	96.60	2.52	2.43
1602	HW CORONA DE LUXE 10	1,390		6.6	9.17	2.52	0.23
1017	VAN HARTOG ELFINO 10's	621,670		1.07	665.19	2.3	15.30
1018	VAN HARTOG ELFINO TIPPED 10'S	118,860		1.1	130.75	2.3	3.01
1019	VAN HARTOG PANATELLA 5's	613,825		2	1227.65	1.97	24.18
1020	VAN HARTOG PANATELLA 25's	354,350		2	708.70	1.97	13.96
600	S/PENNICK PANATELLA 5S NZ ONLY	461,275		2.4	1107.06		
601	S/PENNICK FRESCO 10S NZ ONLY	385,610		0.65	250.65		
602	SCHIMMELPENN MINI MELLOW 10S	6,350		0.8	5.08		
603	SCHIMMELPENNICK MINI 10S	87,650		0.8	70.12		
604	S/PENNICK HALF COR. 5S NZ ONLY	12,660		3.2	40.51		
605	SCHIMMELPENNICK CORONA 2S	9,262		6.6	61.13		
606	SCHIMMELPENNICK CUBERO 20S	407,600		0.9	366.84		
613	S/PENNICK CUBERO MILD 20S NZ	278,700		0.9	250.83		
614	S/PENNICK MIN MILD 10S NZ ONLY	194,390		0.8	155.51		
12012	CT NICARAGUAN CARLIN 25s	200		4.84	0.97		
12013	CT NICARAGUAN CORONITA 25S	350		6.8	2.38		
12014	CTNICARAGUAN P.CORONA5(CL BOX)	295		9.24	2.73		

60160	HAV-A-TAMPA JEWELS VANILLA 5'S	28,805	3.23	93.04		
60146	Santa Damiana ANV MINI BELICOSO	204	\$10.99	2.24		
	<b>Total Cigars</b>	<b>4,910,067</b>	<b>89</b>	<b>6,433</b>	<b>59.09</b>	<b>92.28</b>
3376	OLD HOLBORN PCH 50G	5771	50	288.55	2.6	7.50
	<b>TOTAL STUART ALEXANDER</b>	<b>4,915,838</b>	<b>139</b>	<b>6,721</b>	<b>61.69</b>	<b>99.78</b>